FOR SALE

1501 Landing Ln.

1816 Thornberry Rd.

1821 Thornberry Ln.

1713 Landing Ln.

10.27 Acres Retail/Office/Hotel Austin, Texas 78742

Asking Price

LOT 5- \$40/sq. ft or \$4,304,000

LOT 6- \$40/sq. ft or \$3,380,000

LOT 8- \$40/sq. ft or \$3,589,000

LOT 9- \$40/sq. ft or \$6,621,000

TOTAL- \$17,894,000

Presented By:
Wes Walters
Wes Walters Realty Inc.
14205 Burnet Rd. Ste. #100
Austin, TX 78728

4_21_22

Airport Land

Asking Price: LOT 5- \$40/sq. ft or \$4,304,000

LOT 6- \$40/sq. ft or \$3,380,000 LOT 8- \$40/sq. ft or \$3,589,000 LOT 9- \$40/sq. ft or \$6,621,000 TOTAL- \$17,894,000

Land Size: 10.27 Acres (Flat)

LOT 5- 107,593 sq. ft. LOT 6- 84,506 sq. ft LOT 8- 89,734 sq. ft. LOT 9- 165,528 sq. ft. TOTAL- 447,361 sq. ft.

Ideal Uses: Retail/Medical/Office/Hotel

Zoning: General Commercial

Flood Zone: No Floodplain

Legal: LOT 5 BLK A BURATTI

PECORA I THE AMENDED

PLAT OF

LOT 6 BLK A BURATTI PECORA I THE AMENDED

PLAT OF

LOT 8 BLK A BURATTI PECORA I THE AMENDED PLAT OF

LOT 9 BLK A BURATTI PECORA I THE AMENDED PLAT OF

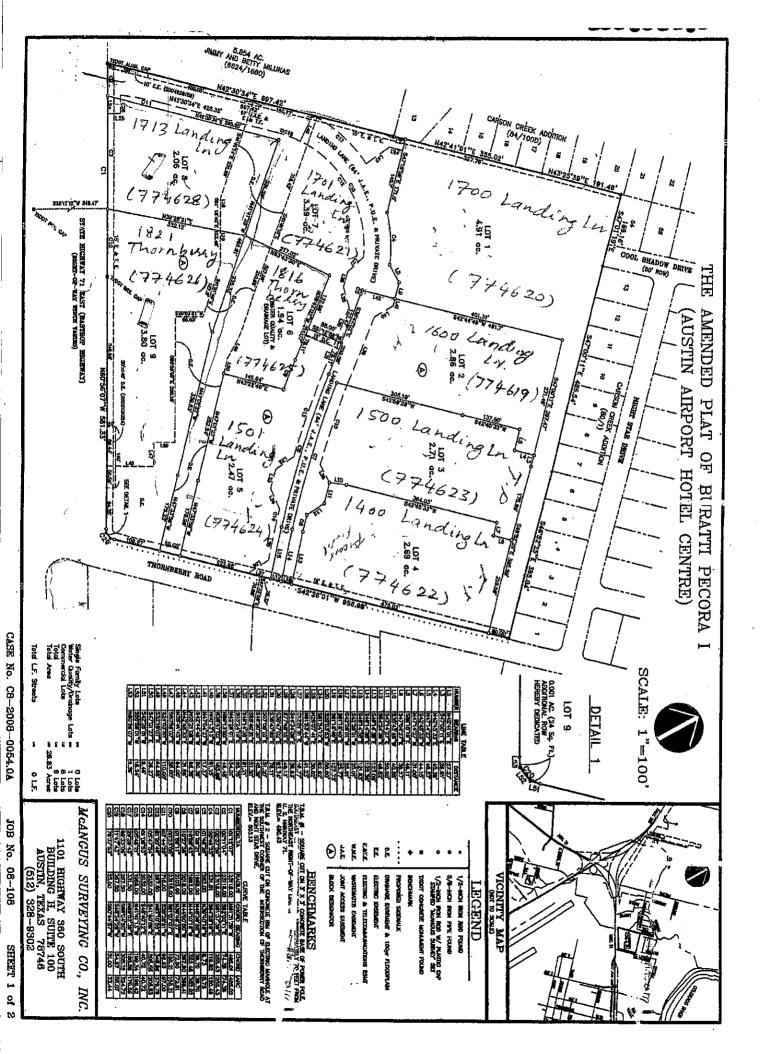
Utilities Electric and Water/Wastewater

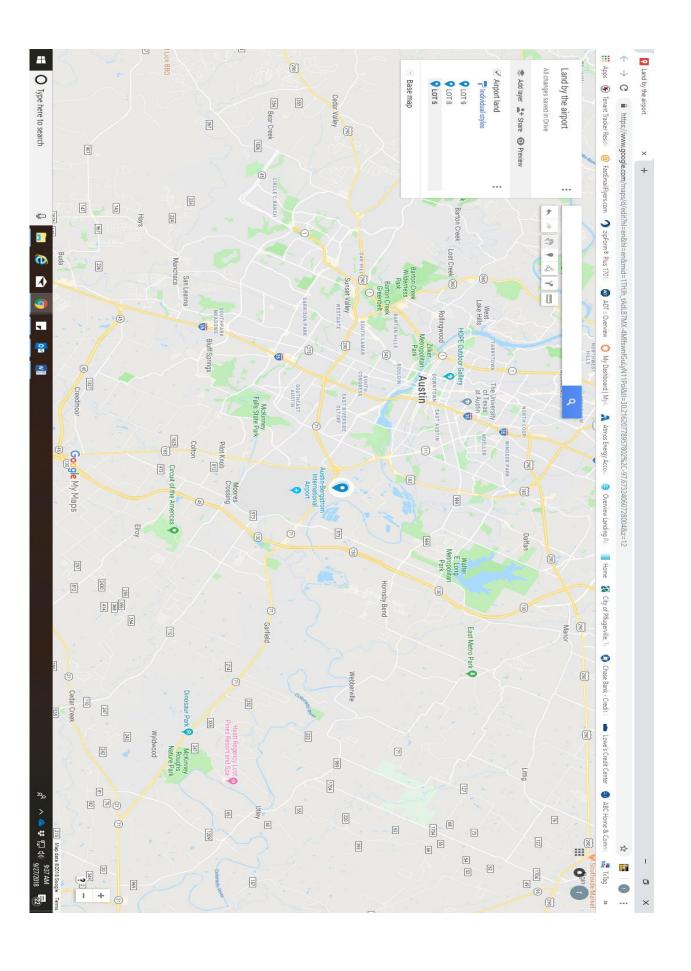
Financing Cash/Conventional

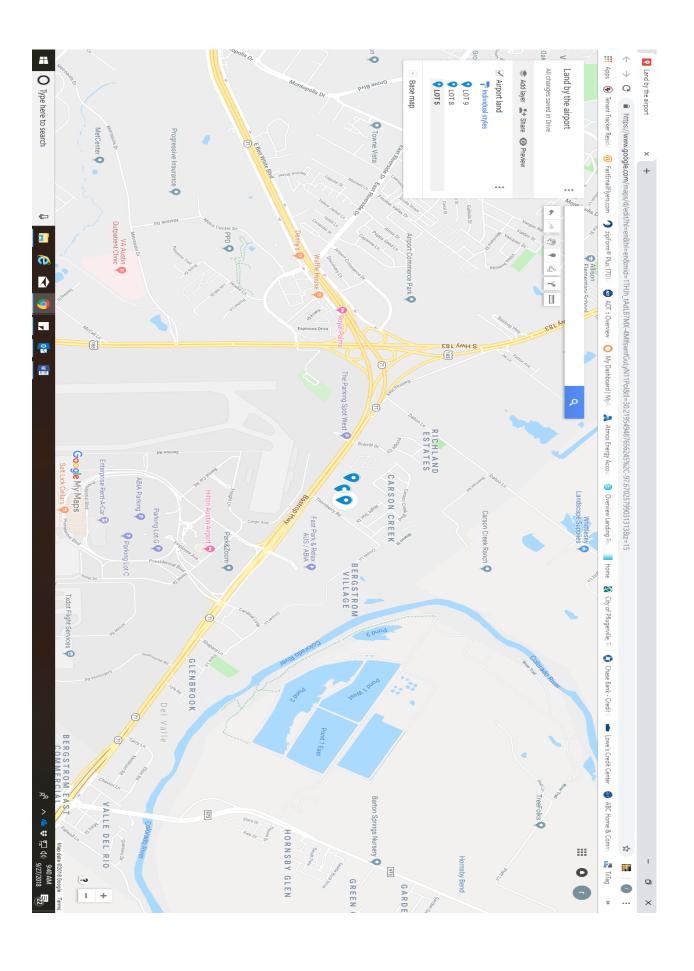














Prepared For: Russell Walters x

Date Prepared: Tuesday, January 29, 2019 Subject Address: 1501 LANDING LN 78742

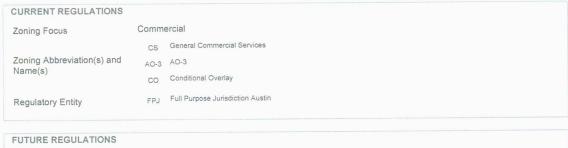
Subject Property ID: 774624

- Do not use this report to make final decisions. A Zonability report is a starting point and should not be viewed as a formal feasibility study or as a complete due diligence review There are no straightforward "yes/no" answers in a Zonability report.
- Many potential factors are not included the development and use potential calculations in a Zonability report (the "zotential" calculations). These may include, but are not limited to, environmental-related restrictions such as impervious cover, watershed, heritage trees, flood areas and protected species as well as other items like property topography, deed restrictions, utilities easements, neighborhood level restrictions, neighbor input, and prevailing political attitudes at various regulatory bodies.

Please visit www.zonability.com/about to learn more about Zonability



ssessor Address	1501 LANDING LN 78742		
Owner(s) of Record	Rei Poe Austin Airport		
County Property ID	774624	Ownership in Years	-
Geography ID	0312260110	Assessed Market Value	\$268,983
Year Built	Not found	County	Travis
Lot Size		School District	Del Valle Independent School District
Building Size Estimate	-	Incorporated City Status	Within City Limits
Existing Use (per assessor)	N/A	,	



None Found

Future Use Abbreviation(s)

and Name(s)

ESTIMATED POTENTIAL

Building Size

123,750 SF

Height (Stories)

4.0

Untapped Potential

Unknown

ESTIMATED USES

Likely OK

- Brewery
- Cafe
- · Custom Manufacturing
- Food Sales
- Gas station
- Hotel
- Indoor Sports and Recreation
- Medical office
- · Mini-storage
- Office
- · Personal Services
- · Professional Office
- Restaurant
- Retail

POTENTIAL RISKS TO REVIEW

We've worked to identify potential risks to change associated with three elements: Property, Area and Construction. All details will need to be verified by an expert. A feasibility study is recommended before making any financial decision.



PROPERTY

More than one district identified.

When more than one district impacts a parcel, it means having to sort through the differences in the regulations which may cause confusion, time and money during a zoning permit submittal



AREA

Looks like a vacant or nearly vacant site.

early

When a property is vacant or nearly vacant, it may be more challenging to get approvals for a new development. The reasons are often tied to the perception that the vacant land may have been viewed as "open space" or some kind of buffer the nearby neighbors appreciated. There could also be additional hurdles for getting the utilities to the site, curb cuts and possibly the need to pay for new sidewalks.

AREA CHARACTER - 1/4 MILE BUFFER

ZONING CATEGORY

MING CATEGORT

Residential

88%

Commercial Government 10%

BUILDING SIZE

Largest 2,670SF

Median 1,880^{SF} LOT SIZE

Largest

1,709.11 acres

Median

0.18 acres

DISTRICT DEFINITIONS

CS

AO-3

COMMERCIAL

Legal Definition

General Commercial Services

General commercial services (CS) district is the designation for a commercial or industrial use of a service nature that has operating characteristics or traffic service requirements that are incompatible with residential environments.

USE COMPATIBILITY

AO-3

Legal Definition

Airport overlay zone one (AO-3) consists of the portions of the controlled compatible land use area that have a yearly day-night average sound level of less than 65 decibels and are

located within approximately one-half mile of the 65 decibel contour line.

USE COMPATIBILITY Conditional Overlay CO

Legal Definition

The purpose of a conditional overlay (CO) combining district is to modify use and site development regulations to address the specific circumstances presented by a site.

REGULATORY ENTITY DEFINITIONS

AUSTIN

Legal Definition

Full Purpose Jurisdiction FPJ

Austin, the named city, looks to be the one issuing zoning and building permits. FPJ stands for "Full Purpose Jurisdiction." It is key to know which city or agency controls the

development and use potential.

ABOUT THIS REPORT

Data Limitations

. Do not use this report to make final decisions. A Zonability report is a starting point and should not be viewed as a formal feasibility study or as a complete due diligence review.

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Prepared For: Russell Walters x

Date Prepared: Tuesday, January 29, 2019 Subject Address: 1713 LANDING LN 78742

Subject Property ID: 774628

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Assessor Address	1713 LANDING LN 78742		
Owner(s) of Record	Rei Poe Austin Airport		
County Property ID	774628	Ownership in Years	-
Geography ID	0312260113	Assessed Market Value	\$269,201
Year Built	Not found	County	Travis
Lot Size		School District	Del Valle Independent School District
Building Size Estimate	-	Incorporated City Status	Within City Limits
Existing Use (per assessor)	N/A		





ESTIMATED POTENTIAL

Building Size

89,645 SF

Height (Stories)

4.0

Untapped Potential

Unknown

ESTIMATED USES

Likely OK

- Brewery
- Cafe
- · Custom Manufacturing
- Food Sales
- Gas station
- Hotel
- · Indoor Sports and Recreation
- Medical office
- Mini-storage
- Office
- Personal Services
- Professional Office
- Restaurant
- Retail

POTENTIAL RISKS TO REVIEW

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PROPERTY

More than one district identified.

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AREA

Looks like a vacant or nearly vacant site.

When a property is vacant or nearly vacant, it may be more challenging to get approvals for a new development. The reasons are often tied to the perception that the vacant land may have been viewed as "open space" or some kind of buffer the nearby neighbors appreciated. There could also be additional hurdles for getting the utilities to the site, curb cuts and possibly the need to pay for new sidewalks.

AREA CHARACTER - 1/4 MILE BUFFER

ZONING CATE	GORY	BUILDING SIZE	LOT SIZE
Residential	87%	Largest	Largest
Commercial	10%	3,760 ^{SF}	1,709.11acres
Other	<1%	Median	Median
Government	<1%	1,680 ^{SF}	0.18acres

DISTRICT	DEFINITIONS

CS

Legal Definition

COMMERCIAL General Commercial Services

General commercial services (CS) district is the designation for a commercial or industrial use of a service nature that has operating characteristics or traffic service requirements that are incompatible with residential environments.

Legal Definition USE COMPATIBILITY

AO-3 AO-3

Airport overlay zone one (AO-3) consists of the portions of the controlled compatible land use area that have a yearly day-night average sound level of less than 65 decibels and are located within approximately one-half mile of the 65 decibel contour line.

Legal Definition

USE COMPATIBILITY Conditional Overlay CO

The purpose of a conditional overlay (CO) combining district is to modify use and site development regulations to address the specific circumstances presented by a site.

DESIGN Legal Definition Scenic Roadways | SH 71 No intent found.

REGULATORY ENTITY DEFINITIONS

AUSTIN

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Prepared For: Russell Walters x

Date Prepared: Tuesday, January 29, 2019

Subject Address: 1821 THORNBERRY RD 78742

Subject Property ID: 774626

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Zoning Focus

Commercial

CS

General Commercial Services

AO-3

AO-3

CO

Conditional Overlay

Scenic Roadways | SH 71

Regulatory Entity

FPJ

Full Purpose Jurisdiction Austin

FUTURE REGULATIONS

Future Use Abbreviation(s) None Found and Name(s)

ESTIMATED POTENTIAL

Building Size

190,500 SF

Height (Stories)

4.0

Untapped Potential

Unknown

ESTIMATED USES

Likely OK

- · Brewery
- · Custom Manufacturing
- · Food Sales · Gas station
- · Hotel
- · Indoor Sports and Recreation
- · Medical office
- Mini-storage
- Office
- Personal Services
- Professional Office
- Restaurant
- · Retail

POTENTIAL RISKS TO REVIEW

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More than one district identified.

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AREA

Other

Looks like a vacant or nearly

vacant site.

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AREA CHARACTER - 1/4 MILE BUFFER

LOT SIZE **BUILDING SIZE ZONING CATEGORY** Largest Largest Residential 87% 1,709.11 acres 3,760SF Commercial 11% Government <1% Median 0.18acres 1,830SF <1%

DISTRICT DEFINITIONS

CS

COMMERCIAL

Legal Definition

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are incompatible with residential environments.

Legal Definition LISE COMPATIBILITY

AO-3 AO-3

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USE COMPATIBILITY Conditional Overlay CO

Legal Definition

The purpose of a conditional overlay (CO) combining district is to modify use and site development regulations to address the specific circumstances presented by a site.

Legal Definition Scenic Roadways | SH 71

No intent found

REGULATORY ENTITY DEFINITIONS

AUSTIN

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1501 Landing Ln, Austin, TX 78742, Travis County



N/A	N/A	107,593	N/A
Beds	Bldg Sq Ft	Lot Sq Ft	Sale Price
N/A	N/A	RES ACG	N/A

Owner Information

Owner Name:1701 Landing Lane LLCTax Billing Zip:78727Tax Billing Address:2207 W Palmer LnOwner Occupied:No

Tax Billing City & State: Austin, TX Ownership Right Vesting: Corporation

Location Information

School District :06High School District/School Name:Del ValleSchool District Name:Del Valle ISDMapsco:646-HCensus Tract:23.10MLS Area:SESubdivision:Buratti Pecora 01 AmdZip Code:78742

Elementary School District: Hillcrest Flood Zone Date: 09/26/2008

Middle School District/School Dailey Flood Zone Code: X

Name: Plane School District/School Dalley Flood 20

Neighborhood Code: 1se3-1se3 Flood Zone Panel: 48491C0495E

Tax Information

 Property ID 1:
 774624
 Tax Area (113):
 OA

 Property ID 2:
 03122601100000
 Tax Appraisal Area:
 OA

Property ID 3: **774624**

Legal Description: LOT 5 BLK A BURATTI PECORA I THE AMENDED PLAT OF

 Actual Tax Year:
 2017
 Block:
 A

 Actual Tax:
 \$6,676
 Lot:
 5

Assessment & Tax

Assessment Year	2018 - Preliminary	2017	2016	2015	
Market Value - Total	\$268,983	\$268,983	\$268,983	\$268,983	
Market Value - Land	\$268,983	\$268,983	\$268,983	\$268,983	
Assessed Value - Total	\$268,983	\$268,983	\$268,983	\$268,983	
Assessed Value - Land	\$268,983	\$268,983	\$268,983	\$268,983	
YOY Assessed Change (\$)		\$0	\$0		
YOY Assessed Change	0%	0%	0%		

Tax Amount - Estimated	Tax Year	Change (\$)	Change (%)
\$6,881	2016		
\$6,676	2017	-\$205	-2.98%
\$6,676	2018	\$0	0%

Jurisdiction	Тах Туре	Tax Amount	Tax Rate	
City Of Austin	Estimated	\$1,196.44	.4448	
Travis County	Estimated	\$992.55	.369	
Del Valle ISD	Estimated	\$3,927.15	1.46	
Travis Co Hospital Dist	Estimated	\$288.85	.10739	
Austin Comm Coll Dist	Estimated	\$271.13	.1008	
Total Estimated Tax Rate			2.482	

Characteristics

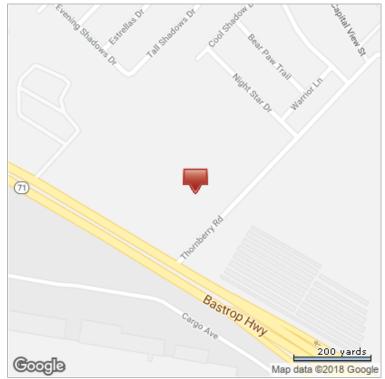
County Use Code: Land Use: Lot Acres: Vacant Lot-Platted-Res Residential Acreage Lot Area: County Use Description: 107,593 Vacant Lot-Platted-Res-C1

Last Market Sale & Sales History

Recording Date	07/10/2018
Sale/Settlement Date	07/10/2018
Document Number	108005
Document Type	Special Warranty Deed
Buyer Name	1701 Landing Lane LLC
Seller Name	Rei Poe Austin Airport Prop Ll
Title Company	Heritage Title Co.

Property Map





*Lot Dimensions are Estimated

1816 Thornberry Rd, Austin, TX 78742, Travis County



Beds N/A Bldg Sq Ft **N/A**

Lot Sq Ft **84,506**

Sale Price

N/A

Baths **N/A**

Yr Built **N/A**

Type **RES ACG**

Sale Date N/A

Owner Name	1701 Landing Lane LLC	Tax Billing Zip	78727
Tax Billing Address	2207 W Parmer Ln	Tax Billing Zip+4	4331
Tax Billing City & State	Austin, TX	Owner Occupied	No
LOCATION INFORMATION			
School District	06	High School District/School Name	Del Valle
School District Name	Del Valle ISD	Mapsco	646-H
Census Tract	23.10	MLS Area	SE
Subdivision	Buratti Pecora 01 Amd	Zip Code	78742
Elementary School District	Hillcrest	Flood Zone Date	01/22/2020
Middle School District/School Name	Dailey	Flood Zone Code	X
Neighborhood Code	1se3-1se3	Flood Zone Panel	48453C0610L
TAX INFORMATION	T 		
Property ID 1	774625	Tax Area (113)	0A
Property ID 2	03122601110000	Tax Appraisal Area	0A
Property ID 3 Legal Description	774625 LOT 6 BLK A BURATTI PECORA I THE AMENDED PLAT OF		
Actual Tax Year	2020	Block	A
Actual Tax	\$503	Lot	6
ASSESSMENT & TAX			
ssessment Year	2020	2019	2018
larket Value - Total	\$21,127	\$21,127	\$21,127
larket Value - Land	\$21,127	\$21,127	\$21,127
ssessed Value - Total	\$21,127	\$21,127	\$21,127
ssessed Value - Land	\$21,127	\$21,127	\$21,127
OY Assessed Change (\$)	\$0	\$0	
OY Assessed Change (%)	0%	0%	
ax Amount - Estimated	Tax Year	Change (\$)	Change (%)
506	2018		
493	2019	-\$13	-2.58%
503	2020	\$10	2.06%
urisdiction	Tax Type	Tax Amount	Tax Rate
ity Of Austin	Actual	\$112.71 	.5335
ravis County	Actual	\$79.09	.37436
el Valle ISD	Actual	\$265.57	1.257
ravis Co Hospital Dist	Actual	\$23.30	.11031
ustin Comm Coll Dist	Actual	\$22.35	.1058
otal Estimated Tax Rate			2.381
CHARACTERISTICS			

Lot Area

County Use Description

County Use Code

ESTIMATED VALUE

Land Use

Lot Acres

84,506

Vacant Lot-Platted-Res-C1

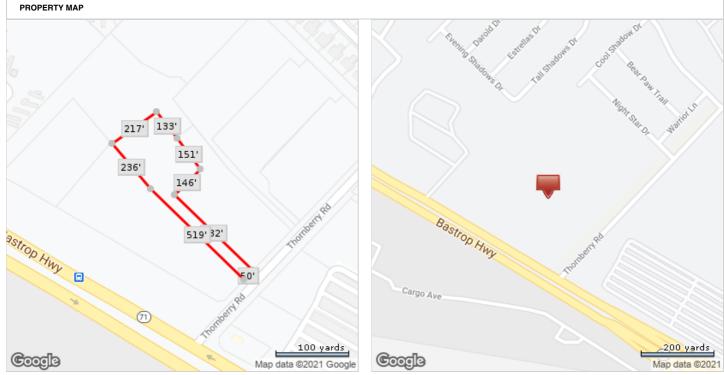
Vacant Lot-Platted-Res

Residential Acreage

1.94

Value As Of	03/21/2021

LAST MARKET SALE & SALES HISTORY	
Recording Date	07/10/2018
Sale/Settlement Date	07/06/2018
Document Number	108006
Document Type	Special Warranty Deed
Buyer Name	1701 Landing Lane LLC
Seller Name	Rei Poe Austin Airport Prop LI



*Lot Dimensions are Estimated

1713 Landing Ln, Austin, TX 78742, Travis County



N/A	N/A	89,734	N/A
Beds	Bldg Sq Ft	Lot Sq Ft	Sale Price
N/A	N/A	RES ACG	N/A

Owner Information

Owner Name:1713 Landing Lane LLCTax Billing Zip:78727Tax Billing Address:2207 W Penner LnOwner Occupied:No

Tax Billing City & State: Austin, TX Ownership Right Vesting: Corporation

Location Information

School District :06High School District/School Name:Del ValleSchool District Name:Del Valle ISDMapsco:646-HCensus Tract:23.10MLS Area:SESubdivision:Buratti Pecora 01 AmdZip Code:78742

Elementary School District: Hillcrest Flood Zone Date: 09/26/2008

Middle School District/School Dailey Flood Zone Code: X

Name:

Neighborhood Code: 1se3-1se3 Flood Zone Panel: 48491C0495E

Tax Information

 Property ID 1:
 774628
 Tax Area (113):
 OA

 Property ID 2:
 03122601130000
 Tax Appraisal Area:
 OA

Property ID 3: **774628**

Legal Description: LOT 8 BLK A BURATTI PECORA I THE AMENDED PLAT OF

 Actual Tax Year:
 2017
 Block:
 A

 Actual Tax:
 \$6,682
 Lot:
 8

Assessment & Tax

Assessment Year	2018 - Preliminary	2017	2016	2015	
Market Value - Total	\$269,201	\$269,201	\$269,201	\$269,201	
Market Value - Land	\$269,201	\$269,201	\$269,201	\$269,201	
Assessed Value - Total	\$269,201	\$269,201	\$269,201	\$269,201	
Assessed Value - Land	\$269,201	\$269,201	\$269,201	\$269,201	
YOY Assessed Change (\$)	\$0	\$0	\$0		
YOY Assessed Change (%)	0%	0%	0%		

Tax Amount - Estimated	Tax Year	Change (\$)	Change (%)
\$6,887	2016		
\$6,682	2017	-\$205	-2.98%
\$6,682	2018	\$0	0%

Jurisdiction	Тах Туре	Tax Amount	Tax Rate	
City Of Austin	Estimated	\$1,197.41	.4448	
Travis County	Estimated	\$993.35	.369	
Del Valle ISD	Estimated	\$3,930.33	1.46	
Travis Co Hospital Dist	Estimated	\$289.08	.10739	
Austin Comm Coll Dist	Estimated	\$271.35	.1008	
Total Estimated Tax Rate			2.482	

Characteristics

County Use Code: Land Use: Lot Acres: Vacant Lot-Platted-Res Residential Acreage Lot Area: County Use Description: 89,734

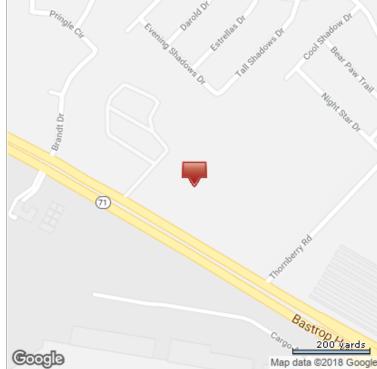
Vacant Lot-Platted-Res-C1

Last Market Sale & Sales History

Recording Date	07/10/2018
Sale/Settlement Date	07/10/2018
Document Number	108008
Document Type	Special Warranty Deed
Buyer Name	1713 Landing Lane LLC
Seller Name	Rei Poe Austin Airport Prop Ll
Title Company	Heritage Title Co.

Property Map





*Lot Dimensions are Estimated

2207 W Parmer Ln, Austin, TX 78727-4331, Travis County



N/A	N/A	165,528	N/A
Beds	Bldg Sq Ft	Lot Sq Ft	Sale Price
N/A	N/A	RES ACG	N/A

Owner Information

Owner Name:1821 Thornberry LLCTax Billing Zip+4:4331Tax Billing Address:2207 W Parmer LnOwner Occupied:Yes

Tax Billing City & State: Austin, TX Ownership Right Vesting: Corporation
Tax Billing Zip: 78727

Location Information

School District: 06 Mapsco: 646-H School District Name: Del Valle ISD MLS Area: SE Census Tract: 18.50 Zip Code: 78727 Subdivision: Buratti Pecora 01 Amd Zip + 4: 4331

Elementary School District: Hillcrest Flood Zone Date: 01/06/2016

Middle School District/School Dailey Flood Zone Code: X
Name:

Neighborhood Code: 1se3-1se3 Flood Zone Panel: 48453C0265K

High School District/School Name: Del Valle Carrier Route: C081

Tax Information

 Property ID 1:
 774626
 Tax Area (113):
 OA

 Property ID 2:
 03122601120000
 Tax Appraisal Area:
 OA

Property ID 3: **774626**

Legal Description: LOT 9 BLK A BURATTI PECORA I THE AMENDED PLAT OF

 Actual Tax Year:
 2017
 Block:
 A

 Actual Tax:
 \$12,325
 Lot:
 9

Assessment & Tax

Assessment Year	2018 - Preliminary	2017	2016	2015	
Market Value - Total	\$496,584	\$496,584	\$496,584	\$496,584	
Market Value - Land	\$496,584	\$496,584	\$496,584	\$496,584	
Assessed Value - Total	\$496,584	\$496,584	\$496,584	\$496,584	
Assessed Value - Land	\$496,584	\$496,584	\$496,584	\$496,584	
YOY Assessed Change (\$)		\$0	\$0		
YOY Assessed Change	0%	0%	0%		

Tax Amount - Estimated	Tax Year	Change (\$)	Change (%)
\$12,703	2016		
\$12,325	2017	-\$378	-2.98%
\$12,325	2018	\$0	0%

Jurisdiction	Тах Туре	Tax Amount	Tax Rate	
City Of Austin	Estimated	\$2,208.81	.4448	
Travis County	Estimated	\$1,832.39	.369	
Del Valle ISD	Estimated	\$7,250.13	1.46	
Travis Co Hospital Dist	Estimated	\$533.26	.10739	
Austin Comm Coll Dist	Estimated	\$500.56	.1008	
Total Estimated Tax Rate			2.482	

Courtesy of AUSTIN CENTRAL TX REALTY INFORMATION SVC

Characteristics

County Use Code: Vacant Lot-Platted-Res
Land Use: Residential Acreage

Lot Acres: 3.8

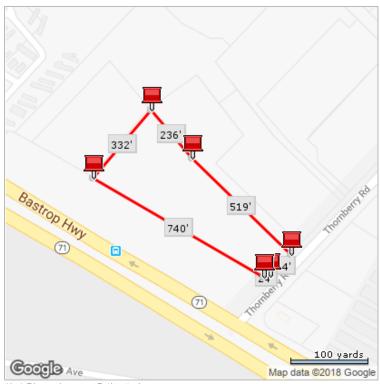
Lot Area: County Use Description: 165,528

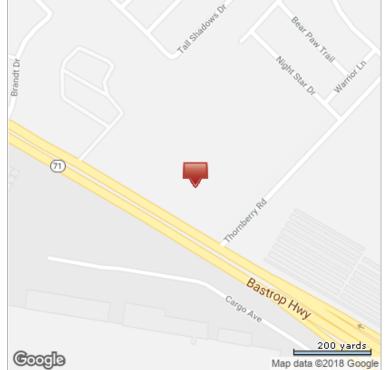
Vacant Lot-Platted-Res-C1

Last Market Sale & Sales History

Recording Date	07/10/2018
Sale/Settlement Date	07/06/2018
Document Number	108009
Document Type	Special Warranty Deed
Buyer Name	1821 Thornberry LLC
Seller Name	Rei Poe Austin Airport Prop LI
Title Company	Heritage Title Co.

Property Map





*Lot Dimensions are Estimated



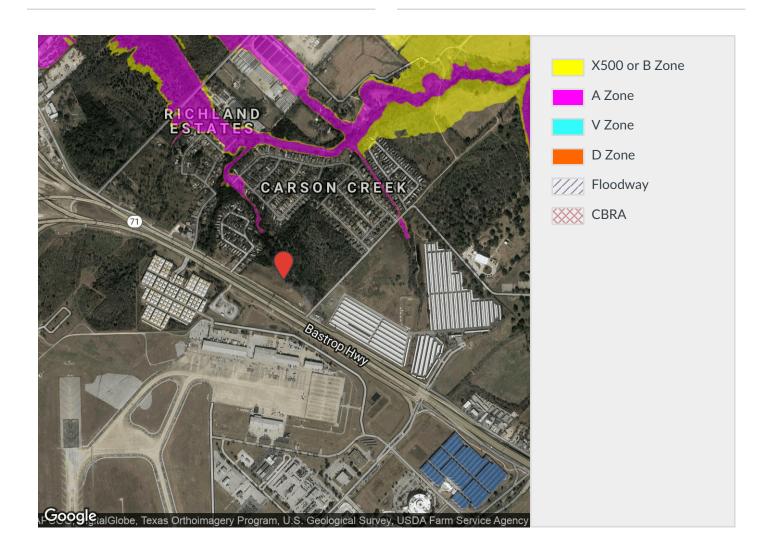
1501 LANDON LN AUSTIN, TX 78705

LOCATION ACCURACY: User-defined location

Flood Zone Determination Report

Flood Zone Determination: **OUT**

PANEL DATE January 06, 2016 **MAP NUMBER** 484530610K





Data for all businesses in area

Total Businesses:

Total Employees:

Business Summary

78617

Prepared by Esri Latitude: 30.22066 78617, Del Valle, Texas Rings: 1, 3, 5 mile radii Longitude: -97.66878 1 mile 3 miles 5 miles

876

25,902

iotal Employees.		1,000	•			25,50	_			00,10		
Total Residential Population:	2,759		33,736				152,567					
Employee/Residential Population Ratio (per 100 Residents)	61		77				45					
	Busin	esses	Emplo	oyees	Busine	esses	Emplo	yees	Busin	esses	Emplo	oyees
by SIC Codes	Number	Percent	Number	Percent	Number	Percent	Number	Percent	Number	Percent	Number	Percen
Agriculture & Mining	1	2.2%	12	0.7%	14	1.6%	121	0.5%	54	1.3%	331	0.5%
Construction	5	11.1%	81	4.8%	77	8.8%	1,027	4.0%	244	5.9%	3,452	5.19
Manufacturing	3	6.7%	43	2.5%	51	5.8%	3,480	13.4%	168	4.1%	9,588	14.19
Transportation	6	13.3%	777	46.0%	61	7.0%	5,298	20.5%	148	3.6%	6,909	10.19
Communication	0	0.0%	1	0.1%	6	0.7%	92	0.4%	43	1.0%	427	0.6%
Utility	0	0.0%	3	0.2%	7	0.8%	302	1.2%	18	0.4%	474	0.79
Wholesale Trade	3	6.7%	30	1.8%	63	7.2%	1,231	4.8%	187	4.5%	3,604	5.3%
Retail Trade Summary	10	22.2%	146	8.6%	184	21.0%	2,409	9.3%	853	20.7%	9,270	13.6%
Home Improvement	1	2.2%	12	0.7%	25	2.9%	491	1.9%	64	1.6%	775	1.19
General Merchandise Stores	1	2.2%	9	0.5%	6	0.7%	86	0.3%	28	0.7%	386	0.6%
Food Stores	0	0.0%	6	0.4%	17	1.9%	317	1.2%	93	2.3%	1,037	1.5%
Auto Dealers, Gas Stations, Auto Aftermarket	2	4.4%	7	0.4%	37	4.2%	245	0.9%	128	3.1%	973	1.49
Apparel & Accessory Stores	0	0.0%	0	0.0%	4	0.5%	16	0.1%	26	0.6%	112	0.2%
Furniture & Home Furnishings	0	0.0%	40	2.4%	11	1.3%	161	0.6%	45	1.1%	338	0.5%
Eating & Drinking Places	3	6.7%	40	2.4%	48	5.5%	581	2.2%	303	7.3%	3,958	5.8%
Miscellaneous Retail	2	4.4%	32	1.9%	36	4.1%	512	2.0%	167	4.0%	1,691	2.5%
Finance, Insurance, Real Estate Summary	2		5	0.3%	52	5.9%	279	1.1%	363	8.8%	2,996	4.4%
Banks, Savings & Lending Institutions	0	0.0%	2	0.1%	5	0.6%	44	0.2%	63	1.5%	401	0.6%
Securities Brokers	0	0.0%	0	0.0%	3	0.3%	16	0.1%	19	0.5%	92	0.19
Insurance Carriers & Agents	0	0.0%	0	0.0%	6	0.7%	27	0.1%	59	1.4%	507	0.79
Real Estate, Holding, Other Investment Offices	2	4.4%	3	0.2%	38	4.3%	192	0.7%	222	5.4%	1,995	2.9%
Services Summary	12	26.7%	458	27.1%	264	30.1%	9,169	35.4%	1,558	37.8%	26,028	38.2%
Hotels & Lodging	0	0.0%	38	2.3%	14	1.6%	500	1.9%	50	1.2%	1,738	2.5%
Automotive Services	4	8.9%	255	15.1%	48	5.5%	1,832	7.1%	129	3.1%	2,268	3.3%
Motion Pictures & Amusements	0	0.0%	2	0.1%	19	2.2%	271	1.0%	127	3.1%	1,731	2.5%
Health Services	0	0.0%	4	0.2%	14	1.6%	154	0.6%	123	3.0%	1,707	2.5%
Legal Services	0	0.0%	0	0.0%	5	0.6%	38	0.1%	52	1.3%	435	0.69
Education Institutions & Libraries	0	0.0%	1	0.1%	18	2.1%	1,275	4.9%	101	2.4%	4,577	6.7%
Other Services	6	13.3%	158	9.4%	147	16.8%	5,100	19.7%	974	23.6%	13,571	19.9%
Government	1	2.2%	133	7.9%	37	4.2%	2,472	9.5%	113	2.7%	5,006	7.3%
Unclassified Establishments	2	4.4%	0	0.0%	60	6.8%	23	0.1%	376	9.1%	80	0.1%
Totals	45	100.0%	1,688	100.0%	876	100.0%	25,902	100.0%	4,126	100.0%	68,165	100.0%

Source: Copyright 2018 Infogroup, Inc. All rights reserved. Esri Total Residential Population forecasts for 2018.

Date Note: Data on the Business Summary report is calculated using Esri's Data allocation method which uses census block groups to allocate business summary data to custom areas.

45

1,688

September 26, 2018

4,126

68,165

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Business Summary

78617

78617, Del Valle, Texas Rings: 1, 3, 5 mile radii

Prepared by Esri Latitude: 30.22066 Longitude: -97.66878

	Businesses Em		Emplo	yees	Busine	esses	Employees		Businesses		Employees	
by NAICS Codes	Number	Percent	Number	Percent	Number	Percent	Number	Percent	Number	Percent	Number	Percen
Agriculture, Forestry, Fishing & Hunting	1	2.2%	12	0.7%	5	0.6%	43	0.2%	9	0.2%	54	0.1%
Mining	0	0.0%	0	0.0%	2	0.2%	31	0.1%	6	0.1%	60	0.1%
Utilities	0	0.0%	3	0.2%	4	0.5%	118	0.5%	7	0.2%	177	0.3%
Construction	5	11.1%	81	4.8%	78	8.9%	1,031	4.0%	252	6.1%	3,520	5.2%
Manufacturing	3	6.7%	43	2.5%	52	5.9%	3,495	13.5%	159	3.9%	9,522	14.0%
Wholesale Trade	3	6.7%	30	1.8%	63	7.2%	1,199	4.6%	181	4.4%	3,358	4.9%
Retail Trade	7	15.6%	103	6.1%	132	15.1%	1,817	7.0%	531	12.9%	5,343	7.8%
Motor Vehicle & Parts Dealers	2	4.4%	5	0.3%	27	3.1%	195	0.8%	74	1.8%	725	1.1%
Furniture & Home Furnishings Stores	0	0.0%	40	2.4%	3	0.3%	112	0.4%	17	0.4%	203	0.3%
Electronics & Appliance Stores	0	0.0%	0	0.0%	8	0.9%	45	0.2%	29	0.7%	159	0.2%
Bldg Material & Garden Equipment & Supplies Dealers	1	2.2%	11	0.7%	22	2.5%	283	1.1%	61	1.5%	567	0.8%
Food & Beverage Stores	0	0.0%	1	0.1%	16	1.8%	207	0.8%	98	2.4%	911	1.3%
Health & Personal Care Stores	0	0.0%	3	0.2%	4	0.5%	147	0.6%	24	0.6%	473	0.7%
Gasoline Stations	0	0.0%	2	0.1%	11	1.3%	50	0.2%	54	1.3%	248	0.4%
Clothing & Clothing Accessories Stores	0	0.0%	0	0.0%	8	0.9%	198	0.8%	40	1.0%	450	0.7%
Sport Goods, Hobby, Book, & Music Stores	0	0.0%	0	0.0%	2	0.2%	13	0.1%	18	0.4%	71	0.1%
General Merchandise Stores	1	2.2%	9	0.5%	6	0.7%	86	0.3%	28	0.7%	386	0.6%
Miscellaneous Store Retailers	1	2.2%	31	1.8%	18	2.1%	406	1.6%	67	1.6%	878	1.3%
Nonstore Retailers	0	0.0%	0	0.0%	7	0.8%	75	0.3%	22	0.5%	273	0.4%
Transportation & Warehousing	6	13.3%	783	46.4%	54	6.2%	5,290	20.4%	133	3.2%	6,864	10.1%
Information	0	0.0%	8	0.5%	17	1.9%	938	3.6%	122	3.0%	1,971	2.9%
Finance & Insurance	0	0.0%	2	0.1%	14	1.6%	87	0.3%	154	3.7%	1,055	1.5%
Central Bank/Credit Intermediation & Related Activities	0	0.0%	2	0.1%	5	0.6%	44	0.2%	74	1.8%	452	0.7%
Securities, Commodity Contracts & Other Financial	0	0.0%	0	0.0%	3	0.3%	16	0.1%	21	0.5%	96	0.1%
Insurance Carriers & Related Activities; Funds, Trusts &	0	0.0%	0	0.0%	6	0.7%	27	0.1%	59	1.4%	507	0.7%
Real Estate, Rental & Leasing	5	11.1%	184	10.9%	73	8.3%	1,450	5.6%	303	7.3%	3,425	5.0%
Professional, Scientific & Tech Services	2	4.4%	52	3.1%	53	6.1%	1,564	6.0%	382	9.3%	4,230	6.2%
Legal Services	0	0.0%	0	0.0%	6	0.7%	42	0.2%	57	1.4%	458	0.7%
Management of Companies & Enterprises	0	0.0%	0	0.0%	1	0.1%	11	0.0%	8	0.2%	75	0.1%
Administrative & Support & Waste Management & Remediation	1	2.2%	40	2.4%	35	4.0%	1,561	6.0%	143	3.5%	3,153	4.6%
Educational Services	0	0.0%	1	0.1%	20	2.3%	1,279	4.9%	106	2.6%	4,585	6.7%
Health Care & Social Assistance	1	2.2%	4	0.2%	26	3.0%	596	2.3%	225	5.5%	3,966	5.8%
Arts, Entertainment & Recreation	0	0.0%	2	0.1%	16	1.8%	276	1.1%	89	2.2%	1,723	2.5%
Accommodation & Food Services	4	8.9%	80	4.7%	64	7.3%	1,091	4.2%	358	8.7%	5,718	8.4%
Accommodation	0	0.0%	38	2.3%	14	1.6%	500	1.9%	50	1.2%	1,738	2.5%
Food Services & Drinking Places	3	6.7%	42	2.5%	49	5.6%	591	2.3%	308	7.5%	3,980	5.8%
Other Services (except Public Administration)	4	8.9%	126	7.5%	72	8.2%	1,533	5.9%	470	11.4%	4,282	6.3%
Automotive Repair & Maintenance	1	2.2%	8	0.5%	20	2.3%	160	0.6%	80	1.9%	457	0.7%
Public Administration	1	2.2%	133	7.9%	37	4.2%	2,472	9.5%	113	2.7%	5,006	7.3%
Unclassified Establishments	2	4.4%	0	0.0%	59	6.7%	21	0.1%	375	9.1%	78	0.1%
Total	45	100.0%	1,688	100.0%	876	100.0%	25,902	100.0%	4,126	100.0%	68,165	100.0%

Source: Copyright 2018 Infogroup, Inc. All rights reserved. Esri Total Residential Population forecasts for 2018. **Date Note:** Data on the Business Summary report is calculated using **Esri's Data allocation method** which uses census block groups to allocate business summary data to custom areas.

September 26, 2018

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Executive Summary

78617 78617, Del Valle, Texas Rings: 1, 3, 5 mile radii Prepared by Esri Latitude: 30.22066 Longitude: -97.66878

	1 mile	3 miles	5 miles
Population			
2000 Population	2,029	20,678	106,390
2010 Population	2,440	27,480	122,652
2018 Population	2,759	33,736	152,567
2023 Population	2,979	37,883	172,273
2000-2010 Annual Rate	1.86%	2.88%	1.43%
2010-2018 Annual Rate	1.50%	2.52%	2.68%
2018-2023 Annual Rate	1.55%	2.35%	2.46%
2018 Male Population	50.6%	53.2%	52.0%
2018 Female Population	49.3%	46.8%	48.0%
2018 Median Age	26.0	26.2	29.4

In the identified area, the current year population is 152,567. In 2010, the Census count in the area was 122,652. The rate of change since 2010 was 2.68% annually. The five-year projection for the population in the area is 172,273 representing a change of 2.46% annually from 2018 to 2023. Currently, the population is 52.0% male and 48.0% female.

Median Age

The median age in this area is 26.0, compared to U.S. median age of 38.3.

Race and Ethnicity			
2018 White Alone	50.9%	54.7%	52.0%
2018 Black Alone	8.2%	12.1%	15.1%
2018 American Indian/Alaska Native Alone	1.3%	1.1%	1.2%
2018 Asian Alone	0.5%	2.5%	2.6%
2018 Pacific Islander Alone	0.3%	0.1%	0.1%
2018 Other Race	33.9%	25.7%	25.2%
2018 Two or More Races	5.0%	3.8%	3.9%
2018 Hispanic Origin (Any Race)	78.4%	67.2%	60.6%

Persons of Hispanic origin represent 60.6% of the population in the identified area compared to 18.3% of the U.S. population. Persons of Hispanic Origin may be of any race. The Diversity Index, which measures the probability that two people from the same area will be from different race/ethnic groups, is 84.6 in the identified area, compared to 64.3 for the U.S. as a whole.

Households			
2000 Households	671	6,200	37,496
2010 Households	681	8,458	42,744
2018 Total Households	746	10,463	53,420
2023 Total Households	811	11,918	60,489
2000-2010 Annual Rate	0.15%	3.15%	1.32%
2010-2018 Annual Rate	1.11%	2.61%	2.74%
2018-2023 Annual Rate	1.68%	2.64%	2.52%
2018 Average Household Size	3.70	3.02	2.78

The household count in this area has changed from 42,744 in 2010 to 53,420 in the current year, a change of 2.74% annually. The five-year projection of households is 60,489, a change of 2.52% annually from the current year total. Average household size is currently 2.78, compared to 2.77 in the year 2010. The number of families in the current year is 28,364 in the specified area.

Data Note: Income is expressed in current dollars

Source: U.S. Census Bureau, Census 2010 Summary File 1. Esri forecasts for 2018 and 2023. Esri converted Census 2000 data into 2010 geography.

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Executive Summary

78617 78617, Del Valle, Texas Rings: 1, 3, 5 mile radii Prepared by Esri Latitude: 30.22066

Lautude: 30.22066 Longitude: -97.66878

5			
	1 mile	3 miles	5 miles
Median Household Income			
2018 Median Household Income	\$30,380	\$35,112	\$39,955
2023 Median Household Income	\$38,015	\$39,974	\$45,984
2018-2023 Annual Rate	4.59%	2.63%	2.85%
Average Household Income			
2018 Average Household Income	\$45,445	\$48,099	\$58,170
2023 Average Household Income	\$55,968	\$55,532	\$67,154
2018-2023 Annual Rate	4.25%	2.92%	2.91%
Per Capita Income			
2018 Per Capita Income	\$12,069	\$15,416	\$21,000
2023 Per Capita Income	\$14,938	\$17,878	\$24,226
2018-2023 Annual Rate	4.36%	3.01%	2.90%
Households by Income			

Current median household income is \$39,955 in the area, compared to \$58,100 for all U.S. households. Median household income is projected to be \$45,984 in five years, compared to \$65,727 for all U.S. households

Current average household income is \$58,170 in this area, compared to \$83,694 for all U.S. households. Average household income is projected to be \$67,154 in five years, compared to \$96,109 for all U.S. households

Current per capita income is \$21,000 in the area, compared to the U.S. per capita income of \$31,950. The per capita income is projected to be \$24,226 in five years, compared to \$36,530 for all U.S. households

Housing			
2000 Total Housing Units	743	6,549	39,275
2000 Owner Occupied Housing Units	332	2,684	13,330
2000 Renter Occupied Housing Units	339	3,517	24,166
2000 Vacant Housing Units	72	348	1,779
2010 Total Housing Units	742	9,206	47,947
2010 Owner Occupied Housing Units	346	3,208	16,474
2010 Renter Occupied Housing Units	335	5,250	26,270
2010 Vacant Housing Units	61	748	5,203
2018 Total Housing Units	801	11,019	59,034
2018 Owner Occupied Housing Units	394	4,649	21,135
2018 Renter Occupied Housing Units	352	5,814	32,286
2018 Vacant Housing Units	55	556	5,614
2023 Total Housing Units	870	12,508	66,610
2023 Owner Occupied Housing Units	456	5,503	24,967
2023 Renter Occupied Housing Units	354	6,415	35,523
2023 Vacant Housing Units	59	590	6,121

Currently, 35.8% of the 59,034 housing units in the area are owner occupied; 54.7%, renter occupied; and 9.5% are vacant. Currently, in the U.S., 56.0% of the housing units in the area are owner occupied; 32.8% are renter occupied; and 11.2% are vacant. In 2010, there were 47,947 housing units in the area - 34.4% owner occupied, 54.8% renter occupied, and 10.9% vacant. The annual rate of change in housing units since 2010 is 9.69%. Median home value in the area is \$173,574, compared to a median home value of \$218,492 for the U.S. In five years, median value is projected to change by 2.85% annually to \$199,806.

Data Note: Income is expressed in current dollars

Source: U.S. Census Bureau, Census 2010 Summary File 1. Esri forecasts for 2018 and 2023. Esri converted Census 2000 data into 2010 geography.

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Traffic Count Profile

78617 78617 Del Valle

78617, Del Valle, TexasLatitude: 30.22066Rings: 1, 3, 5 mile radiiLongitude: -97.66878

Distance:	Street:	Closest Cross-street:	Year of Count:	Count:
0.09	Thornberry Rd	State Hwy 71 (0.1 miles SW)	2010	3,780
0.24	State Hwy 71	Thornberry Rd (0.14 miles NW)	2013	78,446
0.26	E State Hwy 71 Svc Rd	Spirit of Texas Dr (0.20999999 miles SE)	2010	4,600
0.31	Brandt Dr	Amory Ln (0.05 miles N)	2010	490
0.39	State Hwy 71	Brandt Dr (0.08 miles SE)	2003	63,000
0.50	Spirit of Texas Dr	Vin Fiz Rd (0.07 miles SW)	2010	9,870
0.56	Dalton Ln	Old Bastrop Hwy (0.09 miles SW)	2010	3,240
0.78	E State Hwy 71 Svc Rd	Presidential Blvd (0.03 miles SE)	2010	11,060
0.79	Cardinal Loop	Presidential Blvd (0.05 miles SW)	2010	440
0.80	Presidential Blvd	E State Hwy 71 Svc Rd (0.08 miles NE)	2010	22,390
0.84	E State Hwy 71 Svc Rd	Presidential Blvd (0.05 miles W)	2010	3,250
0.88	S Hwy 183	E Riverside Dr (0.07 miles S)	2013	30,279
0.91	Cardinal Loop	Shapard Ln (0.07 miles NE)	1997	3,490
0.92	E Riverside Dr	S Hwy 183 (0.03 miles E)	2010	4,370
0.92	State Hwy 71	Presidential Blvd (0.11 miles NW)	2002	52,630
0.96	E State Hwy 71 Svc Rd	State Hwy 71 (0.06 miles SE)	2005	8,000
1.00	E State Hwy 71 Svc Rd	State Hwy 71 (0.04 miles E)	2010	2,810
1.10	Patton Ave	Lourie St (0.14 miles NE)	2005	480
1.11	E Ben White Blvd	Royal Palms Dr (0.03 miles E)	2013	66,049
1.13	Palma Verde Dr	John Glenn Ln (0.06 miles NW)	2010	830
1.17	Airport Commerce Dr	John Glenn Ln (0.11 miles SW)	2014	1,418
1.26	S Hwy 183	Old Bastrop Hwy (0.27000001 miles S)	2013	65,136
1.30	E Riverside Dr	E Ben White Blvd (0.02 miles N)	2010	10,870
1.36	Metropolis Dr	S Hwy 183 (0.22 miles NE)	2013	2,885
1.37	E Riverside Dr	Discovery Ln (0.03 miles NW)	2009	16,996
1.38	Metro Center Dr	E Riverside Dr (0.09 miles NE)	2010	5,724
1.45	McCall Ln	S Hwy 183 (0.07 miles NE)	2010	826
1.47	S Hwy 183	McCall Ln (0.1 miles N)	2010	24,000
1.50	E Ben White Blvd	E Riverside Dr (0.2 miles E)	2002	44,240
1.51	State Hwy 71	Terry Ln (0.17 miles SE)	2013	54,491

Data Note:The Traffic Profile displays up to 30 of the closest available traffic counts within the largest radius around your site. The years of the counts in the database range from 2017 to 1963. Over 25% of the counts were taken between 2010 and 2017 and over 77% of the counts were taken between 2000 and 2017. Traffic counts are identified by the street on which they were recorded, along with the distance and direction to the closest cross-street. Distances displayed as 0.00 miles (due to rounding), are closest to the site. A traffic count is defined as the two-way Average Daily Traffic (ADT) that passes that location.

Source: ©2018 Kalibrate Technologies (Q2 2018).

Prepared by Esri



Information About Brokerage Services

Texas law requires all real estate license holders to give the following information about brokerage services to prospective buyers, tenants, sellers and landlords.

TYPES OF REAL ESTATE LICENSE HOLDERS:

- A BROKER is responsible for all brokerage activities, including acts performed by sales agents sponsored by the broker.
- A SALES AGENT must be sponsored by a broker and works with clients on behalf of the broker.

A BROKER'S MINIMUM DUTIES REQUIRED BY LAW (A client is the person or party that the broker represents):

- Put the interests of the client above all others, including the broker's own interests;
- Inform the client of any material information about the property or transaction received by the broker;
- Answer the client's questions and present any offer to or counter-offer from the client; and
- Treat all parties to a real estate transaction honestly and fairly.

A LICENSE HOLDER CAN REPRESENT A PARTY IN A REAL ESTATE TRANSACTION:

AS AGENT FOR OWNER (SELLER/LANDLORD): The broker becomes the property owner's agent through an agreement with the owner, usually in a written listing to sell or property management agreement. An owner's agent must perform the broker's minimum duties above and must inform the owner of any material information about the property or transaction known by the agent, including information disclosed to the agent or subagent by the buyer or buyer's agent.

AS AGENT FOR BUYER/TENANT: The broker becomes the buyer/tenant's agent by agreeing to represent the buyer, usually through a written representation agreement. A buyer's agent must perform the broker's minimum duties above and must inform the buyer of any material information about the property or transaction known by the agent, including information disclosed to the agent by the seller or seller's agent.

AS AGENT FOR BOTH - INTERMEDIARY: To act as an intermediary between the parties the broker must first obtain the written agreement of each party to the transaction. The written agreement must state who will pay the broker and, in conspicuous bold or underlined print, set forth the broker's obligations as an intermediary. A broker who acts as an intermediary:

- Must treat all parties to the transaction impartially and fairly;
- May, with the parties' written consent, appoint a different license holder associated with the broker to each party (owner and buyer) to communicate with, provide opinions and advice to, and carry out the instructions of each party to the transaction.
- Must not, unless specifically authorized in writing to do so by the party, disclose:
 - o that the owner will accept a price less than the written asking price;
 - o that the buyer/tenant will pay a price greater than the price submitted in a written offer; and
 - o any confidential information or any other information that a party specifically instructs the broker in writing not to disclose, unless required to do so by law.

AS SUBAGENT: A license holder acts as a subagent when aiding a buyer in a transaction without an agreement to represent the buyer. A subagent can assist the buyer but does not represent the buyer and must place the interests of the owner first.

TO AVOID DISPUTES, ALL AGREEMENTS BETWEEN YOU AND A BROKER SHOULD BE IN WRITING AND CLEARLY ESTABLISH:

- The broker's duties and responsibilities to you, and your obligations under the representation agreement.
- Who will pay the broker for services provided to you, when payment will be made and how the payment will be calculated.

LICENSE HOLDER CONTACT INFORMATION: This notice is being provided for information purposes. It does not create an obligation for you to use the broker's services. Please acknowledge receipt of this notice below and retain a copy for your records.

Wes Walters Realty, I Licensed Broker /Broker Firm Nai Primary Assumed Business Name		weswalters@weswaltersrealty.com Email	512-345-2060 Phone
Designated Broker of Firm	License Na.	Emaîl	Phone
Licensed Supervisor of Sales Age Associate	nt/ License No.	Emāil	Phone
Weston E. Walters Sales Agent/Associate's Name	347768 License No.	weswalters@weswaltersrealty.com Email	512-345-2060 Phone
Bu	yer/Tenant/Seller/Landlo	rd Initials Date	

Regulated by the Texas Real Estate Commission

Information available at www.trec.texas.gov